

## Rodrigo Segovia Garrido



### Personal details

Identity card: 17.202.792-k

Nationality: Chilean

Birthday: 26 August 1989

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Marital Status: Single

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### Education

Secondary education: High School in Leonardo Murialdo School, Valparaíso.  
2004-2007

University: Commercial Engineering in Santa María University,  
Valparaíso.

### Extracurricular background

- I was a member of youth muraldina, in which I organized recreational sessions with youths from both Requínoa, Santiago y Argentina, 2006-2008.
- I did karate in Kenpo Karate International in my free time and I made compatible with college and the Preuniversitario Pedro de Valdivia, 2006-2007.
- I participate in House Novo group of the Federico Santa Maria University. The group supports entrepreneurs in several areas of expertise, with expert vision and financing, 2013.

### Experience

- Work Time Inc Company. I developed inventories for the chain stores "Almacenes Paris" and "Ripley". 2008.
- Assistant in Accounting Office Ramón Segovia Ponce, 2006-2009.

- 3M Company. I realized a market research with three classmates to detect the positioning of its brands and evaluate the possible launch of a new product.

### **Industrial Internship**

Company: Banco de Chile, Commercial sector, 2012.

Activities: Provided commercial support, performed executive tasks, managed mortgage and consumption credit, current accounts, and insurance, among others. Confidently used the Bank's management platform; Siebel and Lombardi System.

Reference: Christian Espíldora Tambutti, Agent of Arlegui-Viña del Mar branch  
Phone: 32-2468680.

### **Profesional Internship**

Company: Entel Inc, Business Enterprises Area, 2013.

Activities: Developed various reports, analysis and projections of sales. Gave tours of portfolio to the Central and Southern zones of the country. Analyzed business opportunities and automated processes.

Reference: Carlos Valenzuela Milnes, Business Manager - Business Entel Inc.  
Phone: 32-2450123.

### **Memorandum**

The memorandum was done in the financial area, consisting of a careful study and analysis of the effects of mergers on the profitability of a company. Seen from the point of view of the Stock Market, the tax effects and incorporating variables not yet considered, such as organizational clutter generated, cultural changes, double charges, dismissals, etc. In this way I generated a model that ensures a success rate of mergers.

### **Computer knowledge**

Excel expert level (7 lesson course, university and application workshop Entel Inc.), SPSS and Microsoft Project.

### **Language**

Intermediate English, Wall Street Institute 2011. Continued study during 2013 in a course of 200 hours in Instituto Chileno Norteamericano (TOEIC certificate).